

Next-Generation Digital  
Transformation,  
Infrastructure, Security, &  
Product Engineering  
Services

## OUR INVESTORS

J.P.Morgan

Ashok Soota

**2400+**  
People

**170+**  
Customers



**happiest minds**  
The Mindful IT Company

**Born Digital . Born Agile**

## Awards



IAOP 2019 The Best of  
The Global Outsourcing 100



2018 Red Herring  
Top 100 Global Award



India's Best Companies  
to Work for 2019



Technology Fast50  
Ranked **#2**  
Deloitte Technology  
Fast 50 India 2015



Hot 50 Brands  
2019 Bengaluru



# Happiest Minds is 'Born Digital . Born Agile'

## Driving Digital Transformation

Big Data & Advanced Analytics/Artificial Intelligence (AI)

Internet of Things

Security

Cloud

Mobility

Enterprise Integration & Automation

## Our Innovative Solutions

### **Cognitive Pricing and Merchandising Solution**

Data science-driven approach for price review and retail price management

**Click Astra:** Clickstream analytics solution for better customer understanding

**Digital query assistant:** AI-powered digital query assistant

**UniVu:** Big Data based Learning Analytics platform for higher educational institutions

**iTwins:** Allows management, visualization of physical world devices in industrial environment

**dSCM:** Digital Supply Chain Management System based on Blockchain technology

**Ellipse:** Modular Platform that facilitates AI enabled IT Operations (AIOps)

**Cyber risk protection platform:** Situational awareness for advanced threat protectors

**Gateway management framework:** Software-based, hardware-agnostic gateway framework that allows secure connectivity to sensors and the cloud

## Value Delivered

Multi-million-dollar saving for a large US retailer

**20%** improvement in productivity of field workforce for an energy major

Served more than **20 million** unique devices per month for the world's largest sports app

**50%** reduction in risk and compliance function costs for a global enterprise

**90%** reduction in contract processing time for a worldwide commercial manufacturer

**30%** reduction in customer calls to place orders for a leading B2B e-commerce

**20%** increase in monetization for top three market research company

**5%** increase in cross-sell and up-sell opportunities for a top US fashion retailer

Over **four billion** seamless transactions for a NASDAQ-listed cloud platform provider

Over **200 applications** covered under role-based provisioning for a leading financial services group

# OUR BUSINESS UNITS

## DIGITAL BUSINESS SERVICES



DBS creates digital capital by helping companies redefine and reset their strategy around the customer journey through its unique, design thinking-led approach. By leveraging digital disruptive technologies, we enable solutions that are intuitive, personalized, and built to adapt, to deliver high-touch convergent experiences that re-imagine customer experiences and improve business efficiencies.

### OFFERINGS

**Digital Consulting/Design Thinking**

**UI/UX Experience**

**Digital Application Development**

**AI & ML-Based Application  
Managed Services**

**Cognitive QA & Testing**

## MANAGED INFRASTRUCTURE & SECURITY SERVICES



IMSS helps organizations improve agility, flexibility, security, and interoperability of the enterprise infrastructure for next-gen Digital Transformation. Our Managed Infrastructure Services and Managed Security Services, including Next-Gen Service Desk, GNOC/GSOC, Security Service Desk work together as a single service delivery force. The focus is on customer satisfaction, as well as ensuring ongoing and predictable maturity of the customers' IT.

### OFFERINGS

**Cyber & Infrastructure Threat  
Management**

**Governance, Risk & Compliance**

**Identity Management**

**Data Privacy & Security**

**Cloud Infrastructure Services**

**Workspace & Device Management**

**ITSM & ITOM**

**Software Defined Infrastructure**

## PRODUCT ENGINEERING SERVICES



The PES group helps Enterprises and Startups conceptualize and build next generation products and platforms while accelerating their time to market. We cater to four specific segments which are Enterprise Platforms, Consumer Solutions, Data Center Technologies and Industrial Solutions. With an engineering DNA that is powered by agile methodologies, pre-built components and a highly experienced team of architects, we are in a unique position to help our clients achieve their business goals. By combining our expertise across foundational and disruptive technologies with a deep understanding of domains, we deliver high quality products that are future ready and primed to deliver business value.

### OFFERINGS

#### **Enterprise Platforms:**

EduTech and Universities, Insurance Tech, Legal tech

#### **Consumer Solutions:**

e-Commerce, HealthTech, Smart Living

#### **Data Center Technologies:**

Software Defined Networking, Network Function Virtualization, SD-WAN

#### **Industrial:**

Industrial Hardware, Control Platform Software, Industrial IoT

## Our Centers of Excellence (CoEs)

### Internet of Things (IoT)-CoE

With "smart industries, smart living and smart enterprises" as key focus areas, the IoT CoE is aimed at empowering organizations to connect and scale with efficiency, act on new data and improve their decision-making, and seamlessly integrate IoT solutions with existing enterprise architecture, among others.

**Service Offerings:** Consulting and Solution Development, Intelligent Platforms, Connected Device, Vertical Application, End-to-End System Integration, Testing, and Managed Services & Support.

### Analytics/AI- CoE

It facilitates and delivers real-time actionable insights with cutting-edge data analytics solutions, enables the discovery of innovative solutions to business problems and helps realize digital capital.

**Service Offerings:** Big Data Engineering, Business Intelligence & Data Warehousing, Data Science, Artificial Intelligence & Cognitive Computing, and Robotic Process Automation (RPA).

# 'The customer is at the center of everything we do'

## MISSION

Happiest People . Happiest Customers

## VALUES

S  
SHARING

I  
INTEGRITY

E  
EXCELLENCE

M  
MINDFUL

L  
LEARNING

S  
SOCIAL  
RESPONSIBILITY

## VISION

1

Be the Happiness Evangelists for each other, our Customers and Society

2

Achieve a very successful IPO

3

Be known as the company with the highest standards of Corporate Governance

4

Be recognized for Thought Leadership in our focused areas of technology and solutions

5

Be a leader in Social Responsibility initiatives

## ANALYST MENTIONS

### ISG

- Top 25 Digital Case Study (2018)

### Zinnov Zones

- Niche & Established: M&E (2018)
- Retail Digital Services (2018)
- Niche & Established: IoT (2018)
- Niche & Established: ER&D (2018)

### HfS

- High Performer: IoT Services (2018)

### Avasant

- Innovator: Top 10 IoT Services (2019)
- Disruptor: Applied AI & Advanced Analytics Services (2019)

### Everest

- Star Performer: IoT (2018)

### ARC Advisory

- Leading Supplier of Engineering Services (2018)

### IDC

- Born Digital (2018)

## ALLIANCES

Microsoft  
Partner  
Microsoft

Gold Cloud Platform  
Gold Cloud Productivity

Gold  
Partner  
MindSphere

SIEMENS

Google Cloud Platform

amazon  
web services™

SAP  
Silver  
Partner

salesforce

mongoDB.

McAfee

NETSUITE

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## Business Contact

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The Mindful IT Company  
Born Digital . Born Agile

### About Happiest Minds Technologies:

Happiest Minds, the Mindful IT Company, applies agile methodologies to enable **digital transformation** for enterprises and technology providers by delivering seamless customer experience, business efficiency and actionable insights. We leverage a spectrum of disruptive technologies such as: Big Data Analytics, AI & Cognitive Computing, **Internet of Things**, Cloud, Security, SDN-NFV, **RPA**, Blockchain, etc. Positioned as "Born Digital . Born Agile", our capabilities spans across product engineering, digital business solutions, infrastructure management and security services. We deliver these services across industry sectors such as retail, consumer packaged goods, edutech, e-commerce, banking, insurance, hi-tech, engineering R&D, manufacturing, automotive and travel/transportation/hospitality.

Headquartered in Bangalore, India; Happiest Minds has operations in USA, UK, The Netherlands, Australia and Middle East.

## Media Contact

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