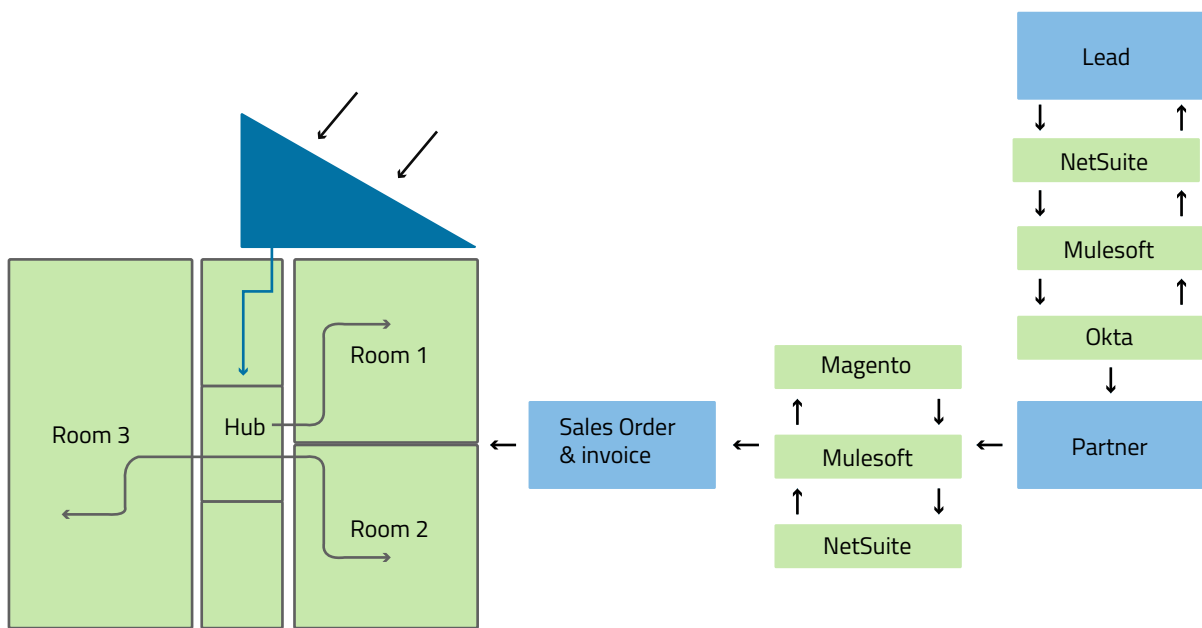


Lead, Order and Billing Cycle Management for top Electronics, IOT and Solar Home Solutions Provider.

BUSINESS REQUIREMENTS	Online automated workflow process for Lead Management, Contract update & storage	Online order creation and billing process	Regular Updates/ Notifications for Sales Orders till Invoicing
OUR SOLUTIONS	NetSuite's online customer forms to create Leads and convert them to Partners or Customers	Mulesoft as middleware for interacting with UI and NetSuite	Magento, NetSuite, Mulesoft and Okta to create SSO for the partner for creating Quotes and Orders
TOOLS/ TECHNOLOGIES	NetSuite and SuiteScripts	•Mulesoft •DocuSign •Okta	Magento •Javascript, •Angular Framework, •Jquery and Kinetic Javascript Script
BUSINESS IMPACT	Smooth automated partner onboarding process, resulted in over 1000 partners on boarding	Organized maintenance of Contract Documents (Contracts)	Notification systems for different stakeholders (Sales representative, Customer Relations and Partners) at the same time Continuous Test execution through Integration of framework with utilities like Jenkins, Jira resulting in Agile testing

Solution Overview



About Us

Happiest Minds, the Mindful IT Company, applies agile methodologies to enable **digital transformation** for enterprises and technology providers by delivering seamless customer experience, business efficiency and actionable insights. We leverage a spectrum of disruptive technologies such as: **Big Data Analytics**, AI & Cognitive Computing, Internet of Things, Cloud, Security, SDN-NFV, RPA, Blockchain, etc. Positioned as "Born Digital . Born Agile", our capabilities spans across product engineering, digital business solutions, infrastructure management and security services. We deliver these services across industry sectors such as retail, consumer packaged goods, edutech, e-commerce, banking, insurance, hi-tech, engineering R&D, manufacturing, automotive and travel/transportation/hospitality.

Headquartered in Bangalore, India; Happiest Minds has operations in USA, UK, The Netherlands, Australia and Middle East.

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