

Customer Contract Management for Leading Global Commercial Vehicle Manufacturer

BUSINESS REQUIREMENTS



Increase efficiency and control of contract documents



Pricing accountability and relevance based on input fluctuations



Improve contracts execution turnaround time

OUR SOLUTIONS



Translation of the existing Service Agreement process



Developed improved business Service agreement process



Integration framework definition to consolidate disparate systems

TOOLS/ TECHNOLOGIES



Salesforce.com Sales Cloud



Data Loader.io, Digital Signature



SAP ECC 6.0 - SD and MM Module

BUSINESS IMPACT



20% Increased Revenue from Service Warranty Sales

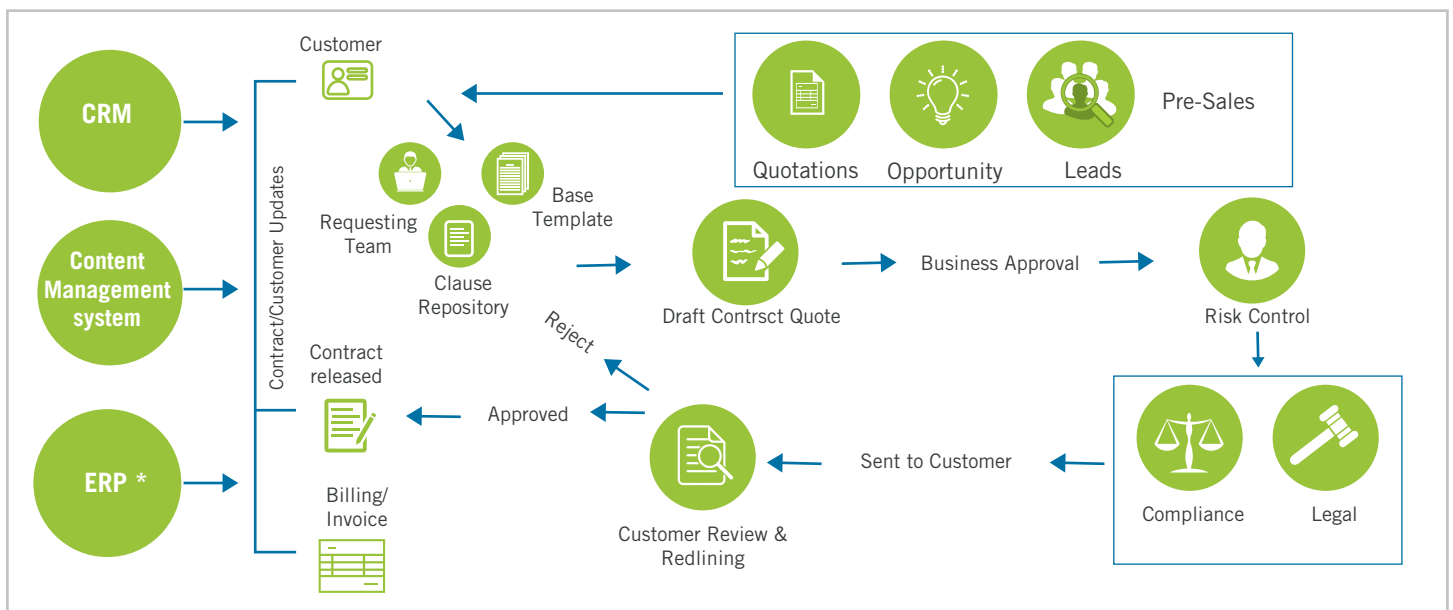


Contract processing cycle time reduction from 30 days to 3.



Reduced carbon foot print

Our solution approach



About Us

Happiest Minds, the Mindful IT Company, applies agile methodologies to enable digital transformation for enterprises and technology providers by delivering seamless customer experience, business efficiency and actionable insights. We leverage a spectrum of disruptive technologies such as: Big Data Analytics, AI & Cognitive Computing, Internet of Things, Cloud, Security, SDN-NFV, RPA, Blockchain, etc. Positioned as "Born Digital . Born Agile", our capabilities spans across product engineering, digital business solutions, infrastructure management and security services. We deliver these services across industry sectors such as retail, consumer packaged goods, edutech, e-commerce, banking, insurance, hi-tech, engineering R&D, manufacturing, automotive and travel/transportation/hospitality. Headquartered in Bangalore, India; Happiest Minds has operations in USA, UK, The Netherlands, Australia and Middle East.