

Index

Scope	03
Purpose	05
Solution	06
Solution Benefits	09
Happiest Minds Play ······	10
Conclusion	11

Scope

The IoT abbreviation is so simple to state - Internet of Things; but is it that simple? Internet of Things ecosystem could be combined with the ecosystem of products, services offered, service platforms, infrastructure, skills and regulatory. In a nutshell, IoT is a vast ocean which can be controlled and managed.

However, the Challenges are to:

01

Connect every dot of the eco system

02

Sustaining the ecosystem with continuous improvements



There are several phases that Enterprises go through while adopting IoT. It is quite aligned to product and service development ecosystem.

Step 01 Drawing the Road map

Roadmap for the type of product and service we wanted to launch or enabled existing product & services to integrate with IoT based solutions.

• This must be the core strategy of product and service company.

Step 02 Defining the Strategy

Once we have defined strategy, we should get into the product & program development.

• This could be a joint exercise by core company and its associates' company (vendors, service providers, a technology company and more.)

Step 03 Development/Deployment

- Core Product and Service Development A joint exercise by core company and the service provider.
- **Service and Platform Development** Exercise should be performed by the service company.

Platform Development

Service provider with core expertise in product engineering.

Deployment & Hosting Platform

Service provider with core expertise in infrastructure management.

Operate and Maintain

Service provider with core expertise in infrastructure management.

Purpose

Purpose of this document is to elaborate products launched, platforms deployment and sustaining & maintaining the IoT ecosystem. Through this document, our objective is to focus on IoT Operation Center and enable enterprises to draw their IoT roadmap, which will primarily target on core business needs and eliminate the distractions from any technical jargons.

The document will run you through 3 phases of IoT product deployment:

Phase 01

Technical trial (Beta Launch) - Product and Service Launch

Phase 02

Production Deployment - Infrastructure and Provisioning Services

Phase 03

Support engagement - IoT Operation Center - Operate & Maintain

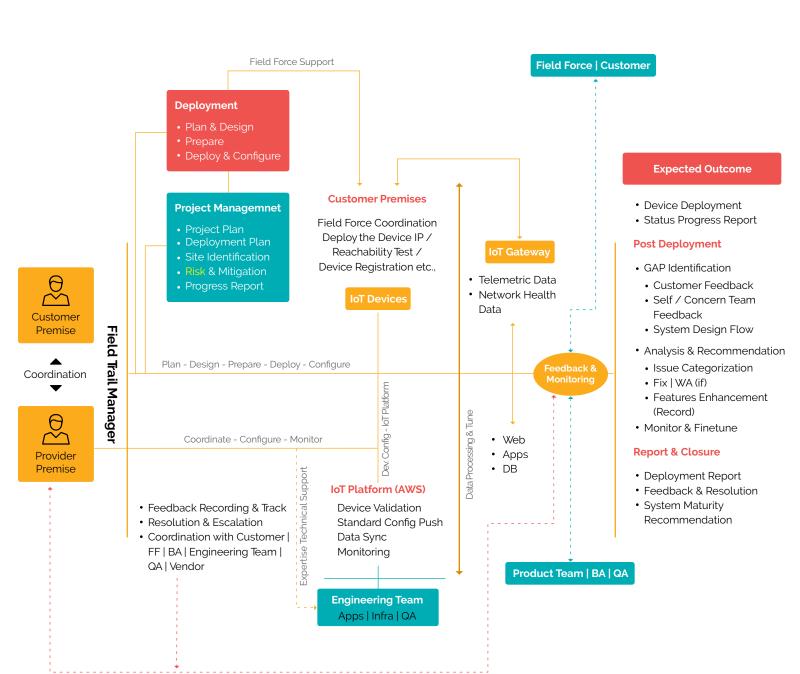


Solution

Phase 1: Product and Service Launch - Field Trial Approach

Any organization who would like to take the first steps of IoT have to ensure that they have effective Beta launch platform. This enables the company to get mature into implementation and operational issues. They should have feedback and resolution mechanism helping in product maturity and feature enhancement.

Below solution depicts end to end engagement of Field Trial.



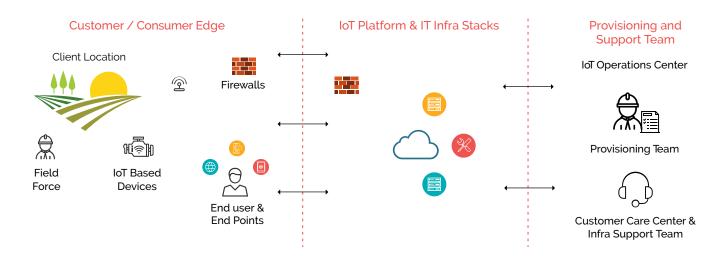
Phase 2: Infrastructure and Provisioning Services

Below solution depicts about deployment and provisioning

IoT Infrastructure Deployment & Provisioning Services

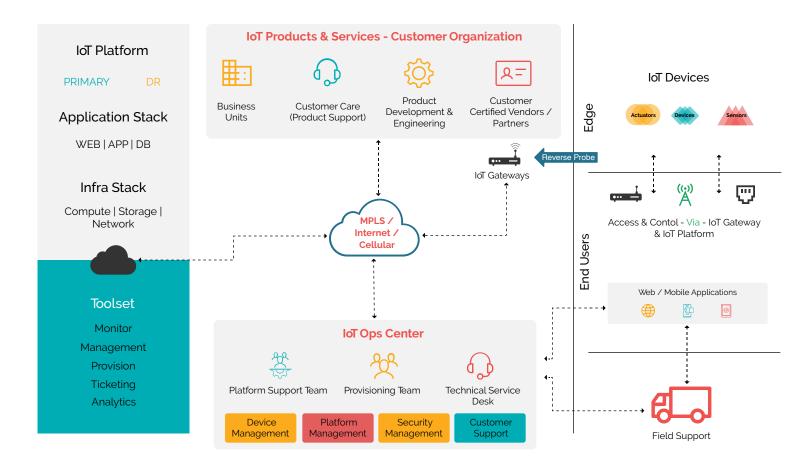


IoT Infra Commissioning Cycle



IoT as a product is available in the market. However, it's important to understand the Deployment life cycle of it. The above-shown figure explains the deployment framework and various parties/components involved to make an entire IoT solution chain. As we can see and IoT device with sensors on it is placed in Customer Premise with the help of Field Engineer. Sensors send the telemetric data to the IoT gateway and gateway is an internet-facing device which sends the consolidated data to the cloud platform to initiate the device performance analysis and management. At extreme right, we can see a team who monitor and manage the IoT solution to ensure all these components works fine. Any IoT product user can also check the performance and telemetric data of his IoT devices via his handheld devices. Handheld devices and applications fetch the data from a cloud - based SaaS platform.

Phase 3: IoT Operation Center - Operate and Maintain



Operating any environment is the most challenging task, and it ensures the continuity of the customer or consumer. Value of the product and services comes if we have very effective post-sales service under one umbrella. IoT Ops center provides you post-sales service platform along with deployment and trail services.

Above framework describe the operation or delivery model making it Integrated IoT ecosystem "how all the component and stakeholder are connected."

IoT Components and Stakeholders are:

IoT Platform

Physical & Virtual State (Private Cloud / DC) or Cloud State (Public)

Development Center

Product Development and Engineering

Customer Care / Technical Help Desk / Field Support Force / Vendor Business User /
Salesforce / Admin &
General User / Field
Trail / Training System
(Knowledge Mgmt.)

Core Product and Service Development

A joint exercise by core company and the service provider.

Tools to manage the End Point – UEM Unified Endpoint Management – expanded solution of EMM Enterprise Mobility Management. Consumer - End-User

Devices - IoT Gateway / IoT Devices (Sensor/ Actuator / WSN / WSAN / Edge Node)

WSN / WSAN - Wireless Sensor Controller / Wireless Sensor Actuator Controller.

WSN / WSAN Node – Kind of Local Gateway (enable communication between IoT Device to Platform, Filter Data and more).

Protocol & Connection – Standard Protocol to enable connection from the gateway to the platform

Communications between IoT edge device to gateway would take place using standard and Nonstandard protocol such as Wi-Fi, Zigbee, Bluetooth LoRaWAN and more. Whereas logical protocol from the gateway to IoT Planform will happen HTTP: Rest (successful response will be 200: OK, HTTPS, MQTT (Light Messaging Protocol), AMQP.

Solution Benefits

Where we all are deploying the IoT products across all the segments of the market, however, we are still weak on managing and monitoring it for best performance. This document helps us explaining the end to end life cycle of how to manage and monitor IoT products and its core component. Key benefits are as below:

Beta Launch & Feedback System

Customer Onboarding & Deployment Platform

Continual
Operational Support

Less Outages & high availability of IoT infra

Quick resolutions of issues

Integrated ecosystem under one umbrella enables you to win customer / consumer confidence



Platform Solution Blueprint

Health check of End Devices connection (with open protocol)

Data Analysis and Remediation

User Interaction (Web and Mobile)

Launch of IoT Product and Services – Beta Phase technical

Maintain and Control the IoT Platform (Edge Gateway / Local Processing Center / IoT Gateway / IoT Platform (Physical/ Virtual/Cloud state) Deploy, Maintain and control the End Devices (Sensor / Node / Gateways)

Data Transfer from Node to IoT Gateway or IoT Platform (Telemetric and Generic Data)

Conclusion

Industries, Enterprises, Cities, Healthcare, Education, Media & Entertainment, High Technical services and more are all exploring the IoT option to make life easier from every aspect. Gartner predicts that approximately there will be twenty billion internet-connected things by 2020, which is expected to grow by 17% - 25% YoY.

IoT aims at providing 6A Connectivity - Anything | Anytime | Anyone | Any Place | Any Service | Any Network, as per research done by Patrick Guillemin from Research Gate.

Author Bio

Chandra Prakash, a Knowledge seeker and Practitioner of IT technologies since 2004. Seasoned IT professional who has developed his skills around IT Infrastructure technologies be it conventional or cutting-edge technologies. He works with Happiest minds; In his current capacity he play diversified techno managerial role and encirclement his responsibilities as Technologies Consultant, Practitioner and Presales consultant and works for all round segment of enterprise to develop IT solutions best suited for their kind of business. Soft attitude guy and Strong believer in Hard work are ready to go down to acquire knowledge.



About Happiest Minds Technologies

Happiest Minds, the Mindful IT Company, applies agile methodologies to enable digital transformation for enterprises and technology providers by delivering seamless customer experience, business efficiency and actionable insights. We leverage a spectrum of disruptive technologies such as: Big Data Analytics, AI & Cognitive Computing, Internet of Things, Cloud, Security, SDN-NFV, Blockchain, Automation including RPA, etc. Positioned as "Born Digital. Born Agile", our capabilities spans across product engineering, digital business solutions, infrastructure management and security services. We deliver these services across industry sectors such as retail, consumer packaged goods, edutech, e-commerce, banking, insurance, hi-tech, engineering R&D, manufacturing, automotive and travel/transportation/hospitality.

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